# Seable Based Biofuels



# **The Innovation**

**Carbon neutral** alternatives to fossil **fuels**, enabling full and continued use of the existing fossil fuel infrastructure, protected from GHG emissions levies, taxes and penalties, using a patentable algal-culture process\*

\* Enhancement of nutrient cycles - to be validated during the Prototype Phase

# **The Problem**

Efficiency gains alone will not achieve carbon neutrality.

Emerging fuels are either not sustainable, lack the energy density or are too expensive.

Ships built today will still operate in 2050





# **Unique Selling Points**

- Solving the issue of sustainable feedstock supply at scale.
- Indigenous seaweeds, avoiding introduction of alien species

- Production and supply adjacent to main trade routes between Asia and Europe.
- Enabling the continued use of the established fossil fuel infrastructure, carbon neutrally.

# **Comparison to other green energy solutions**

		Safe to Humans & Nature	No Competition with Food	Energy Density as blend-in Fuel	Ready to Go	Unlimited Scalability
SEAH4	SeaH4	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
	Green H2	$\bigotimes$	$\bigcirc$	$\bigotimes$	$\bigotimes$	$\bigcirc$
<b>I</b>	Batteries	$\approx$	$\bigcirc$	$\approx$	$\bigcirc$	?
NH <sub>3</sub>	Ammonia	$\approx$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
İ	HVO	$\bigcirc$	$\approx$	$\bigcirc$	$\bigcirc$	$\approx$
Wer.	Ethanol	$\bigcirc$	$\approx$	$\bigcirc$	$\bigcirc$	$\bigcirc$
·	Lipid Extraction	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\approx$	?
	Solar	$\bigcirc$	$\bigcirc$	$\bigotimes$	$\bigcirc$	?

\* SeaH4's process is inherently different from Lipid extraction from micro-algae

# Market

We have chosen the **maritime bunker market** (fuel for ships) as go to market as this is a well funded industry, with severe pressure to decarbonise. It will serve us to establish the first full scale plant, after which we can branch out into any fuels desired by strategic partners.





The bunker LNG market is growing with a **40% CAGR** 

30% of all new built vessels are LNG powered.

**18,000 kms** of desert shores MENA & South Africa, **geostrategically** located central to the Asia to Europe trade



Market Size

TAM: 300Mt – US\$ 300BN Annual fuel consumption of global shipping fleet (@\$1000/t)

**SAM: US\$ 25BN** Size of the LNG bunker market

**SOM:** 1.2Mt – **US\$ 1.2BN** Annual fuel demand of ships leaving Saldanha

# Viability of cost & supply



# **Trade advantage**

If a <b>SeaH4 plant</b> was owned by <b>vessel</b> operator	Jaques Saade
Life time (assumed)	14yrs
Life time CO <sub>2</sub> savings @ 80 EUR/t	1.400.000t   112mn EUR
Annual <b>fuel cost savings</b> @ 900EUR/t	33.4mn EUR
Required <b>CAPEX</b> in SeaH4 solution	320mn EUR
Simple Payback	9.5yrs

![](_page_6_Picture_2.jpeg)

## **Plant metrics:**

600ha, incl 400ha aquafarm | 130M EUR investment

**15k t of biomethane** (CH<sub>4</sub>) annually in daily, steady output

**13k t of high-grade CO**<sub>2</sub> annually in daily, steady output

700-1000 permanent, sustainable jobs created per plant

All process energy generated on site

Deployment along most MENA shores and more

**Fully idependent** from pre-existing infrastructure to construct and operate

## bio**Methane** & E-**Methanol** from CO<sub>2</sub> + H<sub>2</sub>

![](_page_7_Figure_1.jpeg)

# SeaH4 BioLNG: the smart energy option

SeaH4 biofuel is produced along desert shores,

- · without detrimental impact on food production,
- without fresh water requirement and
- without requirement for pre-existing infrastructure.

An area the size of Lake Victoria will satisfy 66% of global shipping fleet's fuel demand:

![](_page_8_Figure_6.jpeg)

![](_page_8_Figure_7.jpeg)

## **Established Partners**

![](_page_9_Figure_1.jpeg)

![](_page_9_Picture_2.jpeg)

transport

Department: Transport REPUBLIC OF SOUTH AFRICA

SeaH4

IMO's GreenVoyage2050 & South African Dep. of Transport National Pilot to facilitate the decarbonisation of Shipping

# **Details of Funding Requirements**

![](_page_10_Figure_1.jpeg)

# **Prototype Phase (Seed)**

## **Current Raise**

Raise: 600,000 EURO, comprised of

- 50k EUR Secure immediate Founding Team
- 180k EUR Test farm: hardware
- 120k EUR Test farm: Construction & 2yr Operation
- 250k EUR Runway to Equity-based Pilot Phase

![](_page_11_Picture_7.jpeg)

![](_page_11_Picture_8.jpeg)

# **Test Farm**

- Cost: EUR 350 000 (part of EUR600k seed raise)
- Unlocking Pilot Phase Detail Design after 3 months
- Size: 500m<sup>2</sup>
- Project Duration: 24months
- Staff: 2x Scientists
- Free Port of Saldanha (1hr north of Cape Town)

## **Technical Validation to Date (Self-funded):**

- → All 3 subprocesses are in large scale **commercial use**, globally
- 3<sup>rd</sup> party PhD thesis on biogas potential of SeaH4 selected seaweed (ulva)
- ➡ Benchtop prototype built and operated
- ➡ Selected seaweed in 3<sup>rd</sup> party lab for biogas potential analysis
- Biogas to shipping fuel is widely accepted by the industry
- Ongoing review of SeaH4 process by academia and industry experts

Detailed information is available upon request

![](_page_11_Picture_24.jpeg)

130km from

CAPE TOWN

![](_page_11_Picture_25.jpeg)

# SeaH4 SUSTAINABLE BIOFUELS

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![](_page_12_Picture_6.jpeg)

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## **Industry Validation**

![](_page_13_Picture_1.jpeg)

**Ocean Innovation** Africa, RSA Pitch Competition. Runner Up 2021

![](_page_13_Picture_3.jpeg)

Freeport Saldanha, South Africa Continued support including through their Innovation Campus. Provider of land required for SeaH4's test farm.

![](_page_13_Picture_5.jpeg)

DG mare, European Commission Ongoing discussions around the opportunity to use SeaH4's fuel to decarbonise the European fishing fleet

![](_page_13_Picture_7.jpeg)

50 most promising ClimateTech Start-Up in Subsaharan Africa Selected by HolonIQ, 2022

![](_page_13_Figure_9.jpeg)

Startup Basecamp, USA Top 5 Start-Ups to watch, Nov 2021 Climate tech Start-Ups to watch in Africa. 2022

![](_page_13_Figure_11.jpeg)

Liberian Ship Registry Onaoina discussions between LSR's sustainability office and SeaH4, to align efforts, get early insights in terms if maritime and decarbonisation

![](_page_13_Picture_13.jpeg)

Sea-LNG Ongoing discussions to align SeaH4's development with that of the e-LNG/bioLNG bunker industry for maritime

**Reliance Capital** Group, Belgium Continued support by RLG for financeability & marketing strategies

SeaH4

SeaH4 as a blend-in fuel to lower the carbon content of fuel is a great way of managing the requirement of the decarbonization journey in a measured and sustainable way, growing with the development and maturity of supply sources."

- The Captain's Table

## 

SeaH4, in less than 2 years from establishment, has emerged as one of the Top 50 climate tech companies in Africa."

- HolonIQ, 2022

![](_page_14_Picture_0.jpeg)

Pioneering **socio**economic development in underdeveloped, low-tono value natural areas

## **Transformative impact on SDGs**

## Affordable & Clean Energy

This is at the core of our business. **15k t of carbon neutral fuel/a**, sold at long term stable prices competing with 2021 fossil prices

# 13 CLIMATE

**Good Health** 

#### **Climate Action**

Our solution saves 42k tons/a CO2e emissions per plant otherwise caused by burning fossil fuels, turns desert into aqua-farmland

> 8 DECENT WORK AND ECONOMIC GROWTH

> > 1

## 14 LIFE BELOW WATER

### Life under Water

If SDG 7 is at the heart of our project, SDG14 is its soul. Our solution was developed to reduce poaching of ocean resources –rock lobsters. It reduces ocean acidification by removing 13k t of dissolved CO2 directly, with positive effects for calcifier populations, such as corals, mussels and rock lobsters. Our chosen algae is indigenous along most shores.

## No Poverty

1 NO POVERT

> We will pay **enabling salaries**, facilitating generational uplift

## 

The fuels not only burn carbon neutrally, they burn virtually particle free, NOx and sulphur free – especially in ports near cities this will decrease pollution

#### Decent Work & Economic Growth

Our plants are designed to become the **spearheads for economic hubs**, bringing work and income to otherwise disenfranchised communities. This will contribute to **job creation** on the continent.

![](_page_14_Picture_17.jpeg)

### **Reduced Inequalities**

We have designed our solution to be deployed in areas that have little to no access to the economy, bringing jobs to the people and GDP generation to the municipalities. This is applicable in a local context, eg West coast vs metros, but also globally, eg Africa vs the global north

![](_page_15_Picture_0.jpeg)

Accelerate energy access for people of Africa and ensure a

Just Energy Transition to low carbon economies.

![](_page_15_Picture_3.jpeg)

Reduce emissions & health burden

SeaH4 is **carbon neutral**, saving 2.8t CO<sub>2</sub>e/t of LNG. Additionally it burns particle-, sulphur- and NOx free, **reducing the health burden on poorer communities**, typically living near economic hubs.

![](_page_15_Picture_6.jpeg)

Improve GDP & trade balance

Fuel imports in Africa result in US\$ 130bn in capital leaving the continent. Producing fuel locally improves trade balance and creates economic opportunities.

![](_page_15_Picture_9.jpeg)

Creating pull for deep sea trade

Offering carbon neutral fuels will increase a port's attraction of passing trade vessels, increasing trade volumes.

![](_page_15_Picture_12.jpeg)

Impact on the Labour market

Maximising social **impact per dollar** by creating 1000jobs per plant & **transferring technical skills** readily available, unlearned labour force SeaH4

# **Background & Social Needs of the Innovation**

**3Gt of CO\_2e** are emitted by shipping, aviation and trucks annually. No alternative to the combustion engine has been identified, which could provide the required energy density.

Africa's ports underperform as trade hubs, struggling to provide reliable infrastructure and harnessing their economic potential.

![](_page_16_Picture_3.jpeg)

![](_page_16_Picture_4.jpeg)

![](_page_16_Picture_5.jpeg)

# **Prototype - Layout**

![](_page_17_Figure_1.jpeg)

# **Growth & Development Path**

2023

**PROTOTYPE PHASE** 2x Scientists & 6x management

**Outcome:** IP | Detail design for next phase 2025

**PILOT PHASE B** 125x full staff range

#### Outcome:

First revenue | Launch of commercial products | Kickoff full scale plant installation | Industry validation

**Revenue:** 1t of  $CH_4$  | 1t of  $CO_2$  daily

2024 -

## **PILOT PHASE A**

25x management & design

#### Outcome:

Site selection & procurement | EIA | Licenses & permits for pilot and full scale

#### **PAN-AFRICAN BRANCH OUT**

5x development team per country

#### Outcome:

Breaking ground for additional plants globally to accelerate scale up in MENA region

2027

## **FULL SCALE PRODUCTION** 700 - 1 000 full staff range

**Outcome:** Achieving profitable operation

#### **Revenue:**

15k t/a LNG 13k t/a CO<sub>2</sub> 42k t carbon savings/a

2025

# **Financial Overview**

## CAPEX FULL SCALE PLANT (in EURO)\*

![](_page_19_Figure_2.jpeg)

## **→** ★★★★

- Highly eligible, but not relying on subsidies
- Wide range of additional income potential to be developed after pilot phase\*\*

## **METRICS THAT MATTER**

- 600ha plant
- 1000 permanent jobs
- EURO 131M cost
- Products:
- 15k t of bioLNG @ US\$ 1 000/t,
- 13k t of C0<sub>2</sub> @ US\$ 390/t
- Carbon Credits:
- Saving 42k t of CO<sub>2</sub> emissions annually,
- Removing 13k t of C0<sub>2</sub> directly from the ocean

# **Executive Management and Advisors**

![](_page_20_Picture_1.jpeg)

Carelle Ossinga Biogas Lead MEng Chemical Engineering with 3 years experience in Biogas

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Theo Batik Data / Finance 3 years experience in maths, physics, computational modelling and finance

![](_page_20_Picture_5.jpeg)

Johannes Bochdalofsky Co-Founder & PM 17 years experience as engineer and PM in marine and maritime

![](_page_20_Picture_7.jpeg)

Gcobisa Nosilela Co-Founder & Director 18 years experience in business administration

![](_page_20_Picture_9.jpeg)

Raymond Kalley Business Strategist 45+years in maritime sector & business development

![](_page_20_Picture_11.jpeg)

Bas de Vos Algae Specialist 10 years experience in aquafarming, PhD candidate (aquafarming)

![](_page_20_Picture_13.jpeg)

Krassi Fotev CEO 13mari CTO mentor to SeaH4

![](_page_20_Picture_15.jpeg)

Moubarak Moukaila BOAD/UNFCC Carbon Finance Expert OHA mentor to SeaH4

![](_page_20_Picture_17.jpeg)

Cpt. Nick Sloane, FNI President of ISU & Director of Resolve Marine Advisor to SeaH4

![](_page_20_Picture_19.jpeg)

**N. A.** Managing Partner at xyz Venture Fund Advisor to SeaH4 TO BE CONFIRMED

![](_page_20_Picture_21.jpeg)

Naomi Sander Master of Law Legal counsel for African Energy Company OHA mentor to SeaH4

![](_page_20_Picture_23.jpeg)

Roger Kranenburg VP strategy & policy EVERSOURCE Energy CTO mentor to SeaH4